

## 2019-2020 Sampson Community College (AAS) to University of Mount Olive (BS) Crosswalk

**Business Administration, AAS (A25120)**

**Bachelor of Science: Business Management (08-19)**

	<u>Sampson CC</u>	<u>Course Name</u>	<u>UMO Equivalencies</u>	<u>Degree Destination</u>	<u>Credit</u>
<b>Fall Semester One (13sh)</b>	ACA 122 (1sh)	College Transfer Success	E (1sh)		
	BUS 110 (3sh)	Intro to Business	BUS 110/E/C (3sh)	Elective	3
	BUS 115 (3sh)	Business Law I	BUS 201/E (3sh)	*Major Requirement	3
	MKT 120 (3sh)	Principles of Marketing	E (3sh)	Elective	3
	ENG 111 (3sh)	Writing and Inquiry	ENG 111/W (3sh)	GER Written Communication	3
<b>Spring Semester One (15-16sh)</b>	BUS 125 (3sh)	Personal Finance	E/C (3sh)	Elective	3
	BUS 137 (3sh)	Principles of Management	E (3sh)	Elective	3
	ENG 112 (3sh)	Writing and Research in the Disciplines	ENG 112/W (3sh)	GER Written Communication	3
<b>Natural Science + Lab recommended ECO 252 highly recommended for Program Elec</b>	<b>(3-4sh)</b>	<b>Natural Science/Math (CHM 151, BIO 110, 111, 168) Program Elective (ECO 252)</b>		<b>GER Bio/Physical Science GER Soc/Behavioral Science</b>	<b>4 3</b>
<b>Summer Semester One (6sh)</b>	CIS 110 (3sh)	Intro to Computers	CIS 110/E/Ti (3sh)	GER Tech/Info Literacy	3
	ECO 251 (3sh)	Prin of Microeconomics	ECO 201/E/C/G/SB (3sh)	GER Global Understanding	3
<b>Fall Semester Two (16sh)</b>	ACC 120 (4sh)	Principles of Accounting I	ACC 211/E (3sh)	*Major Requirement	3
	BUS 121 (3sh)	Business Math	E (3sh)	Elective	3
	BUS 153 (3sh)	Human Resource Mgt.	HRM 221/E (3sh)	Elective	3
	<b>History highly recommended for Soc/Beh Elec ACC 121 highly recommended for Program Elec</b>	<b>(3sh)</b>	<b>Social/Behavioral Science (HIS 111, 112, 131, 132) Program Elective (ACC 121)</b>		<b>GER History</b>
<b>Spring Semester Two (15sh)</b>	BUS 240 (3sh)	Business Ethics	BUS 202/E/C/G (3sh)	GER Citizenship	3
	BUS 260 (3sh)	Business Communication	ENG 250/E (3sh)	*Major Requirement	3
	<b>Choose Hum/FA from list below</b>	<b>(3sh)</b>	<b>Humanities/Fine Arts Program Elective</b>	<b>GER Fine Art, Lit, or Religion</b>	<b>3</b>
	<b>(3sh)</b>	<b>Program Elective</b>		<b>Elective</b>	<b>2</b>
<b>Total Sampson CC Hours</b>	<b>65-66</b>			<b>Hours Transferring to UMO</b>	<b>60</b>
				<b>Minimum Hours for Degree</b>	<b>126</b>

### Elective List

<b>Hum/Fine Arts Electives</b>	ART 111 (3sh)	Art Appreciation	ART 111/E/F/G (3sh)
	ART 114 (3sh)	Art History Survey I	ART 252/E/F/G (3sh)
	ART 115 (3sh)	Art History Survey II	ART 255/E/F/G (3sh)
	ENG 231 (3sh)	American Literature I	E/G/L (3sh)
	ENG 232 (3sh)	American Literature II	E/G/L (3sh)
	ENG 241 (3sh)	British Literature I	E/G/L (3sh)
	ENG 242 (3sh)	British Literature II	E/G/L (3sh)
	MUS 110 (3sh)	Music Appreciation	MUS 250/E/F/G (3sh)
	REL 110 (3sh)	World Religions	REL 240/E/C/G/R (3sh)
	REL 211 (3sh)	Introduction to Old Testament	REL 111/E/C/G/R (3sh)
	REL 212 (3sh)	Introduction to New Testament	REL 112/E/C/G/R (3sh)

**W** = Written Communication  
**TI** = Technology/Info Literacy  
**G** = Global Understanding  
**SB** = Social/Behavioral Sci  
**H** = History  
**O** = Oral Communication  
**GER** = General Education

**F** = Fine Arts  
**L** = Literature  
**C** = Citizenship  
**BP** = Biological/Phys Sci  
**RL** = Related Studies  
**R** = Religion  
**Q** = Quantitative Reasoning

**Updated  
2/25/2020**

**Notes:** (1) A maximum of 64sh can be transferred from a 2yr school. (2) Transferred courses must earn minimum grade of "C".

## University of Mount Olive Coursework-Traditional

### *Sample Schedule to complete final two years of Business Management degree*

<b>Semester One (18sh)</b>	HIS 221 (3sh)	American History I	GER Requirement	3
	ENG 213 (3sh)	Perspectives in World Literature	GER Requirement	3
	MAT 120 (3sh)	College Algebra	GER Requirement	3
	MGT 311 (3sh)	Fundamentals of Management	*Major Requirement	3
	MKT 351 (3sh)	Fundamentals of Marketing	*Major Requirement	3
	ECO 310 (3sh)	Money and Banking	*Major Requirement	3
<b>Semester Two (18sh)</b>	FIN 320 (3sh)	Corporation Finance	*Major Requirement	3
	BUS 302 (3sh)	Statistics for Behavioral Sciences	*Major Requirement	3
	HRM 322 (3sh)	Human Capital Management	*Major Requirement	3
	MGT 316 (3sh)	Organizational Behavior	*Major Requirement	3
	ECO 315 (3sh)	The Morality & Economics of a Capitalist Society	*Major Requirement	3
	REL 111 (3sh)	Introduction to Old Testament	GER Requirement	3
<b>Semester Three (19sh)</b>	BUS 370 (3sh)	International Business	*Major Requirement	3
	MIS 300 (3sh)	Management Information Systems	*Major Requirement	3
	MGT 345 (3sh)	Operations & Supply Chain Management	*Major Requirement	3
	HRM 440 (3sh)	Employment Law	*Major Requirement	3
	BIO 100 (3sh)	Introductory Biology	GER Requirement	3
<b>Semester Four (15sh)</b>	MIS 347 (3sh)	Internet & Social Media Mkt for Business	*Major Requirement	3
	BUS 410 (3sh)	Business Policy & Strategy	*Major Requirement	3
	MGT 385 (3sh)	Entrepreneurship & Small Business Management	*Major Requirement	3
	MGT 400 (3sh)	Organizational Development & Change	*Major Requirement	3
	ENG 241 (3sh)	Public Speaking	GER Requirement	3

Notes: (1) This is a sample schedule only--course and sequence may vary. (2) GER requirements not limited to courses listed in sample schedule.

<b>Total UMO Hours</b>	<b>66</b>
<b>Total Transferred Hours</b>	<b>60</b>
<b>Total Hours Completed</b>	<b>126</b>