

## 2019-2020 Southeastern Community College (AAS) to University of Mount Olive (BA) Transfer Guide

**Business Administration, AAS (A25120A)**

**Bachelor of Arts: Business Management (05/19)**

	<u>Southeastern CC</u>	<u>Course Name</u>	<u>UMO Equivalencies</u>	<u>Degree Destination</u>	<u>Credit</u>
<i>Communication (6sh)</i>	ENG 111 (3sh)	Writing and Inquiry	ENG 111/W (3sh)	GER Written Communication	3
	COM 231 (3sh)	Public Speaking	ENG 241/E/O/SB/G (3sh)		
	<u>OR</u>				
	<b>ENG 112 (3sh)</b>	<b>Writing/Res. in the Discip</b>	<b>ENG 112/E/W (3sh)</b>	GER Written Communication	3
<i>Humanities (3sh)</i>	ART 111 (3sh)	Art Appreciation	ART 110/E/F/G (3sh)	GER Fine Arts	3
<i>Either course meets Fine Arts requirement</i>	MUS 110 (3sh)	Music Appreciation	MUS 250/E/F/G (3sh)		
<i>Social/Behavioral Science (3sh)</i>	ECO 251 (3sh)	Prin of Microeconomics	ECO 201/E/C/G/SB (3sh)		
<i>Either course meets Soc/Beh requirement</i>	ECO 252 (3sh)	Prin of Macroeconomics	ECO 202/E/C/G/SB (3sh)	GER Soc/Behavioral Science	3
<i>Math (3sh)</i>	MAT 143 (3sh)	Quantitative Literacy	MAT 121/E/Q (3sh)	GER Quantitative Reasoning	3
<i>Either course meets Quant. Reasoning require</i>	MAT 152 (4sh)	Statistical Methods I	MAT 121/240/E/Q (3sh)		
<i>Major Requirements (12sh)</i>	BUS 110 (3sh)	Intro to Business	BUS 110/E/C (3sh)	GER Citizenship	3
	BUS 115 (3sh)	Business Law I	BUS 201/E (3sh)	Elective	3
	BUS 137 (3sh)	Principles of Management	E (3sh)	Elective	3
	MKT 120 (3sh)	Principles of Marketing	E (3sh)	Elective	3
<i>Accounting (4sh)</i>	ACC 120 (4sh)	Principles of Accounting I	ACC 211/E (3sh)	*Major Requirement	3
<i>Computer Applications (3sh)</i>	CIS 110 (3sh)	Intro to Computers	CIS 110/E/Ti (3sh)	GER Tech/Info Literacy	3
<i>Concentration Requirements (12sh)</i>	BUS 121 (3sh)	Business Math	E (3sh)	Elective	3
	BUS 125 (3sh)	Personal Finance	E/C (3sh)	Elective	3
	BUS 153 (3sh)	Human Resource Mgt.	HRM 221/E (3sh)	Elective	3
	BUS 260 (3sh)	Business Communication	ENG 250/E (3sh)	Elective	3
<i>Other Major Requirements (10sh)</i>	ACA 115 (1sh)	Success & Study	E (1sh)		
	CTS 130 (3sh)	Spreadsheets	CIS 240/E (3sh)	Elective	3
	MKT 223 (3sh)	Customer Service	E (3sh)	Elective	3
	OST 286 (3sh)	Professional Development	E (3sh)	Elective	3
<i>Take 2sh from</i>	ACC 140 (2sh)	Payroll Accounting	E (2sh)	Elective	2
	<u>OR</u>				
	BUS 230 (3sh)	Small Business Mgt.	E (3sh)		
<i>Take 2sh from</i>	ACC 150 (2sh)	Accounting Software Applic	E (2sh)		
	<u>OR</u>				
<i>Recommended for transfer</i>	<b>BUS 225 (3sh)</b>	<b>Business Finance</b>	<b>FIN 320/E (3sh)</b>	*Major Requirement	3
<i>Take 4sh from</i>	<b>ACC 121 (4sh)</b>	<b>Principles of Accounting II</b>	<b>ACC 212/E (3sh)</b>	*Major Requirement	3
<i>UMO Recommended courses in BOLD</i>	ACC 140 (2sh)	Payroll Accounting	E (2sh)		
	ACC 150 (2sh)	Accounting Software Applic	E (2sh)		
	BAF 110 (3sh)	Principles of Banking	E (3sh)		
	BAF 131 (3sh)	Fund of Bank Lending	E (3sh)		
	BAF 141 (3sh)	Law & Banking: Principles	E (3sh)		
	BAF 222 (3sh)	Money & Banking	E (3sh)		
	BUS 225 (3sh)	Business Finance	E (3sh)		
	BUS 230 (3sh)	Small Business Mgt.	E (3sh)		
	CTS 115 (3sh)	Info Sys. Bus Concept	E/Ti (3sh)		
	OST 136 (3sh)	Word Processing	E (3sh)		
<b>Total Southeastern CC Hours</b>	<b>64</b>			<b>Hours Transferring to UMO</b>	<b>62</b>
				<b>Minimum Hours for Degree</b>	<b>126</b>

**W** = Written Communication  
**TI** = Technology/Info Literacy  
**G** = Global Understanding  
**SB** = Social/Behavioral Sci  
**H** = History  
**O** = Oral Communication  
**GER** = General Education

**F** = Fine Arts  
**L** = Literature  
**C** = Citizenship  
**BP** = Biological/Phys Sci  
**RL** = Related Studies  
**R** = Religion  
**Q** = Quantitative Reasoning

**Updated**  
**3/18/2020**

Notes: (1) A maximum of 64sh can be transferred from a 2yr school. (2) Transferred courses must earn minimum grade of "C".

**University of Mount Olive Coursework-Adult & Online**  
**Sample Schedule to complete final two years of Business Management degree**

<b>Semester One (12sh)</b>	ENG 241 (3sh)	Public Speaking	GER Requirement	<b>3</b>
<i>Start of year One</i>	ECO 201 (3sh)	Principles of Microeconomics	GER Requirement	<b>3</b>
	MKT 351 (3sh)	Fundamentals of Marketing	*Major Requirement	<b>3</b>
	MGT 311 (3sh)	Fundamentals of Management	*Major Requirement	<b>3</b>
<b>Semester Two (12sh)</b>	BIO 100 (3sh)	Introductory Biology	GER Requirement	<b>3</b>
	BUS 302 (3sh)	Statistics for Behavioral Sciences	*Major Requirement	<b>3</b>
	HRM 322 (3sh)	Human Capital Management	*Major Requirement	<b>3</b>
	MGT 316 (3sh)	Organizational Behavior	*Major Requirement	<b>3</b>
<b>Semester Three (12sh)</b>	ECO 301 (3sh)	Applied Economics for Managers	*Major Requirement	<b>3</b>
	REL 111 (3sh)	Introduction to Old Testament	GER Requirement	<b>3</b>
	BUS 370 (3sh)	International Business	*Major Requirement	<b>3</b>
	MIS 331 (3sh)	E-Business/E-Commerce	*Major Requirement	<b>3</b>
<b>Semester Four (14sh)</b>	MGT 345 (3sh)	Operations & Supply Chain Management	*Major Requirement	<b>3</b>
<i>Start of year Two</i>	ENG 213 (3sh)	Perspectives in World Literature	GER Requirement	<b>3</b>
	HIS 223 (3sh)	Major Issues in American History	GER Requirement	<b>3</b>
	CHE 110 (4sh)	Introductory Chemistry	GER Requirement	<b>4</b>
	MGT 385 (3sh)	Entrepreneurship & Small Business Management	*Major Requirement	<b>3</b>
<b>Semester Five (12sh)</b>	BUS 410 (3sh)	Business Policy & Strategy	*Major Requirement	<b>3</b>
	BUS 416 (3sh)	Gov Regulations, Law, & Ethics in Business	*Major Requirement	<b>3</b>
	MGT 400 (3sh)	Organizational Development & Change	*Major Requirement	<b>3</b>
	HIS 200 (3sh)	Contemporary World History	GER Requirement	<b>3</b>

**Notes:** (1) This is a sample schedule only--course and sequence may vary. (2) GER requirements not limited to courses listed in sample schedule. (3) Adult and Online Programs average 12sh per semester, three semester per year--Fall, Spring, & Summer

**Total UMO Hours** **64**  
**Total Transferred Hours** **62**  
**Total Hours Completed** **126**