

## 2019-2020 Wake Tech Community College (AAS) to University of Mount Olive (BBA) Transfer Guide

*Business Adm/Marketing, AAS (A25120M)*

*Bachelor of Business Administration (05/19)*

	<u>Wake Tech CC</u>	<u>Course Name</u>	<u>UMO Equivalencies</u>	<u>Degree Destination</u>	<u>Credit</u>
<i>Fall Semester One (18sh)</i>	BUS 110 (3sh)	Intro to Business	BUS 110/E/C (3sh)	GER Citizenship	3
	BUS 137 (3sh)	Principles of Management	E (3sh)	Elective	3
	CIS 110 (3sh)	Intro to Computers	CIS 110/E/Ti (3sh)	GER Tech/Info Literacy	3
	(3sh)	<i>Social Science (ECO 251 or 252)*</i>	<i>ECO 201/E/C/SB (3sh)</i>	GER Soc/Behavioral Science	3
	ENG 111 (3sh)	Writing and Inquiry	ENG 111/W (3sh)	GER Written Communication	3
<i>Spring Semester One (16sh)</i>	MKT 120 (3sh)	Principles of Marketing	<i>combined with MKT 220</i>		
	ACC 120 (4sh)	Principles of Accounting I	ACC 211/E (3sh)	*Major Requirement/Elective	4
	BUS 115 (3sh)	Business Law I	BUS 201/E (3sh)	*Major Requirement	3
	BUS 121 (3sh)	Business Math	E (3sh)	Elective	3
	MKT 220 (3sh)	Advertising & Sales Prom.	<b>MKT 351 with MKT 120</b>	*Major Requirement	3
(3sh)	<i>Math Elective (MAT 143)*</i>	<i>MAT 121/E/Q (3sh)</i>	GER Quantitative Reasoning	3	
<i>Fall Semester Two (16sh)</i>	ENG 114 (3sh)	Prof Research & Report	ENG 112/E/W (3sh)	GER Written Communication	3
	MKT 221 (3sh)	Consumer Behavior	E (3sh)	Elective	3
	MKT 225 (3sh)	Marketing Research	E (3sh)	Elective	3
	MKT 228 (3sh)	Service Marketing	E (3sh)	Elective	3
	MKT 232 (4sh)	Social Media Marketing	E (4sh)	Elective	4
<i>Spring Semester Two (15sh)</i>	BUS 139 (3sh)	Entrepreneurship I	E (3sh)	Elective	3
	HUM 115 (3sh)	Critical Thinking	PHI 210/E/G (3sh)	GER Global Understanding	3
	MKT 227 (3sh)	Marketing Applications	E (3sh)	Elective	3
	(3sh)	<i>Marketing Elective</i>		Elective	3
	MKT 123 (3sh)	Fundamentals of Selling	E (3sh)	Elective	3
<b>Total Wake Tech CC Hours</b>		<b>65</b>		<b>Hours Transferring to UMO</b>	<b>62</b>
				<b>Minimum Hours for Degree</b>	<b>126</b>

### Elective List

<i>Marketing Electives</i>	BUS 125 (3sh)	Personal Finance	E/C (3sh)		
	BUS 228 (3sh)	Business Statistics	BUS 302/E (3sh)		
	BUS 230 (3sh)	Small Business Mgt.	E (3sh)		
	BUS 240 (3sh)	Business Ethics	BUS 202/E/C/G (3sh)		
	BUS 260 (3sh)	Business Communication	ENG 250/E/C (3sh)		
	WBL 111 (1sh)	Work-Based Learning I	E (1sh)		
	WBL 112 (2sh)	Work-Based Learning I	E (2sh)		
	WBL 113 (3sh)	Work-Based Learning I	E (3sh)		

**\* Recommended courses for transfer based on elective list.**

**W** = Written Communication  
**TI** = Technology/Info Literacy  
**G** = Global Understanding  
**SB** = Social/Behavioral Sci  
**H** = History  
**O** = Oral Communication  
**GER** = General Education

**F** = Fine Arts  
**L** = Literature  
**C** = Citizenship  
**BP** = Biological/Phys Sci  
**RL** = Related Studies  
**R** = Religion  
**Q** = Quantitative Reasoning

**Updated  
6/16/2020**

**Notes:** (1) A maximum of 64sh can be transferred from a 2yr school. (2) Transferred courses must earn minimum grade of "C".

**University of Mount Olive Coursework-Adult & Online**  
**Sample Schedule to complete final two years of BBA degree**

<b>Semester One (12sh)</b>	ACC 212 (3sh)	Principles of Managerial Accounting	*Major Requirement	<b>3</b>
	HRM 322 (3sh)	Human Capital Management	*Major Requirement	<b>3</b>
	MGT 311 (3sh)	Fundamentals of Management	*Major Requirement	<b>3</b>
	MIS 331 (3sh)	E-Business/E-Commerce	*Major Requirement	<b>3</b>
<b>Semester Two (12sh)</b>	FIN 320 (3sh)	Corporation Finance	*Major Requirement	<b>3</b>
	BIO 100 (3sh)	Introductory Biology	GER Requirement	<b>3</b>
	LDR 300 (3sh)	Leadership	*Major Requirement	<b>3</b>
	HCM 325 (3sh)	Managerial Implications of Healthcare	*Major Requirement	<b>3</b>
<b>Semester Three (13sh)</b>	ECO 407 (3sh)	The Economics of Macro Issues	*Major Requirement	<b>3</b>
	REL 111 (3sh)	Introduction to Old Testament	GER Requirement	<b>3</b>
	CHE 110 (4sh)	Introductory Chemistry	GER Requirement	<b>4</b>
	ENG 213 (3sh)	Perspectives in World Literature	GER Requirement	<b>3</b>
<b>Semester Four (15sh)</b>	ENG 241 (3sh)	Public Speaking	GER Requirement	<b>3</b>
	BUS 302 (3sh)	Statistics for Behavioral Sciences	*Major Requirement	<b>3</b>
	BUS 370 (3sh)	International Business	*Major Requirement	<b>3</b>
	ART 110 (3sh)	Art Appreciation	GER Requirement	<b>3</b>
	HIS 223 (3sh)	Major Issues in American History	GER Requirement	<b>3</b>
<b>Semester Five (12sh)</b>	BUS 483 (3sh)	Business Research	*Major Requirement	<b>3</b>
	BUS 410 (3sh)	Business Policy and Strategy	*Major Requirement	<b>3</b>
	BUS 416 (3sh)	Gov Regulations, Law, & Ethics in Business	*Major Requirement	<b>3</b>
	HIS 200 (3sh)	Contemporary World History	GER Requirement	<b>3</b>

**Notes:** (1) This is a sample schedule only--course and sequence may vary. (2) GER requirements not limited to courses listed in sample schedule. (3) Adult and Online Programs average 12sh per semester, three semester per year--Fall, Spring, & Summer

**Total UMO Hours**                   **64**  
**Total Transferred Hours**       **62**  
**Total Hours Completed**         **126**