

2019-2020 Wilkes Community College (AAS) to University of Mount Olive (BA) Crosswalk

Business Adm/Customer Relations, AAS (A25120B)

Bachelor of Arts: Business Management (05/19)

	<u>Wilkes CC</u>	<u>Course Name</u>	<u>UMO Equivalencies</u>	<u>Degree Destination</u>	<u>Credit</u>
<i>Fall Semester One (16sh)</i>	ACA 115 (1sh)	Success & Study	E (1sh)	Elective	<i>1</i>
	ENG 111 (3sh)	Writing and Inquiry	ENG 111/W (3sh)	GER Written Communication	<i>3</i>
	ACC 120 (4sh)	Principles of Accounting I	ACC 211/E (3sh)	*Major Requirement/Elective	<i>4</i>
	BUS 110 (3sh)	Intro to Business	BUS 110/E/C (3sh)	Elective	<i>3</i>
	BUS 115 (3sh)	Business Law I	BUS 201/E (3sh)	Elective	<i>3</i>
	CIS 110 (3sh)	Intro to Computers	CIS 110/E/Ti (3sh)	GER Tech/Info Literacy	<i>3</i>
<i>Spring Semester One (16sh)</i>	ACC 121 (4sh)	Principles of Accounting II	ACC 212/E (3sh)	*Major Requirement	<i>3</i>
	BUS 137 (3sh)	Principles of Management	E (3sh)	Elective	<i>3</i>
	MAT 143 (3sh)	Quantitative Literacy	MAT 121/E/Q (3sh)	GER Quantitative Reasoning	<i>3</i>
	DBA 110 (3sh)	Database Concept	E (3sh)	Elective	<i>3</i>
	ENG 112 (3sh)	Writing and Research in the Disciplines	ENG 112/W (3sh)	GER Written Communication	<i>3</i>
<i>Fall Semester Two (18sh)</i>	ECO 251 (3sh)	Prin of Microeconomics	ECO 201/E/C/G/SB (3sh)	GER Global Understanding	<i>3</i>
	BUS 153 (3sh)	Human Resource Mgt.	HRM 221/E (3sh)	Elective	<i>3</i>
	MKT 232 (4sh)	Social Media Marketing	E (4sh)	Elective	<i>4</i>
	OST 164 (3sh)	Office Editing	E (3sh)	Elective	<i>3</i>
	MKT 223 (3sh)	Customer Service	MKT 351- <i>with MKT 120</i>	*Major Requirement	<i>3</i>
	MKT 120 (3sh)	Principles of Marketing	<i>combined with MKT 223</i>		
<i>Spring Semester Two (16sh)</i>	BUS 240 (3sh)	Business Ethics	BUS 202/E/C/G (3sh)	GER Citizenship	<i>3</i>
	BUS 260 (3sh)	Business Communication	ENG 250/E (3sh)	Elective	<i>3</i>
	BUS 270 (3sh)	Professional Development	E (3sh)	Elective	<i>3</i>
	WBL 111 (1sh)	Work-Based Learning I	E (1sh)	Elective	<i>1</i>
	ECO 252 (3sh)	Prin of Macroeconomics	ECO 202/E/C/G/SB (3sh)	GER Soc/Behavioral Science	<i>3</i>
	(3sh)	Humanities/Fine Art (<i>ART 111 or MUS 110</i>)		GER Fine Arts	<i>3</i>
Total Wilkes CC Hours		67		Hours Transferring to UMO	64
				Minimum Hours for Degree	126

W = Written Communication
TI = Technology/Info Literacy
G = Global Understanding
SB = Social/Behavioral Sci
H = History
O = Oral Communication
GER = General Education

F = Fine Arts
L = Literature
C = Citizenship
BP = Biological/Phys Sci
RL = Related Studies
R = Religion
Q = Quantitative Reasoning

Updated
3/19/2020

Notes: (1) A maximum of 64sh can be transferred from a 2yr school. (2) Transferred courses must earn minimum grade of "C".

University of Mount Olive Coursework-Adult & Online
Sample Schedule to complete final two years of Business Management degree

Semester One (13sh)	ENG 241 (3sh)	Public Speaking	GER Requirement	3
<i>Start of year One</i>	FIN 320 (3sh)	Corporation Finance	*Major Requirement	3
	CHE 110 (4sh)	Introductory Chemistry	GER Requirement	4
	MGT 311 (3sh)	Fundamentals of Management	*Major Requirement	3
Semester Two (12sh)	BIO 100 (3sh)	Introductory Biology	GER Requirement	3
	BUS 302 (3sh)	Statistics for Behavioral Sciences	*Major Requirement	3
	HRM 322 (3sh)	Human Capital Management	*Major Requirement	3
	MGT 316 (3sh)	Organizational Behavior	*Major Requirement	3
Semester Three (12sh)	ECO 301 (3sh)	Applied Economics for Managers	*Major Requirement	3
	REL 111 (3sh)	Introduction to Old Testament	GER Requirement	3
	BUS 370 (3sh)	International Business	*Major Requirement	3
	MIS 331 (3sh)	E-Business/E-Commerce	*Major Requirement	3
Semester Four (13-15sh)	MGT 345 (3sh)	Operations & Supply Chain Management	*Major Requirement	3
<i>Start of year Two</i>	ENG 213 (3sh)	Perspectives in World Literature	GER Requirement	3
	HIS 223 (3sh)	Major Issues in American History	GER Requirement	3
	(1-3sh)	Free Elective	General Elective	1
	MGT 385 (3sh)	Entrepreneurship & Small Business Management	*Major Requirement	3
Semester Five (12sh)	BUS 410 (3sh)	Business Policy & Strategy	*Major Requirement	3
	BUS 416 (3sh)	Gov Regulations, Law, & Ethics in Business	*Major Requirement	3
	MGT 400 (3sh)	Organizational Development & Change	*Major Requirement	3
	HIS 200 (3sh)	Contemporary World History	GER Requirement	3

Notes: (1) This is a sample schedule only--course and sequence may vary. (2) GER requirements not limited to courses listed in sample schedule. (3) Adult and Online Programs average 12sh per semester, three semester per year--Fall, Spring, & Summer

Total UMO Hours 62
Total Transferred Hours 64
Total Hours Completed 126