2019-2020	2019-2020 Wilson Community College (AAS) to University of Mount Olive (BA) Transfer Guide							
Business Administration, AAS (A25120)  Bachelor of Arts: Business Management (05/19)								
	Wilson CC	<u>Course Name</u>	<u>UMO Equivalencies</u>	Degree Destination	<u>Credit</u>			
Fall Semester One (14sh)		College Student Success	E (1sh)	Elective	1			
	ACC 120 (4sh)	Principles of Accounting I	ACC 211/E (3sh)	*Major Requirement	3			
	BUS 110 (3sh)	Intro to Business	BUS 110/E/C (3sh)	Elective	3			
	BUS 115 (3sh)	Business Law I	BUS 201/E (3sh)	Elective	3			
	CIS 110 (3sh)	Intro to Computers	CIS 110/E/Ti (3sh)	GER Tech/Info Literacy	3			
Spring Semester One (13/14sh)	ACC 121 (4sh)	Principles of Accounting II	ACC 212/E (3sh)	*Major Requirement	3			
	BUS 137 (3sh)	Principles of Management	E (3sh)	Elective	3			
	ENG 111 (3sh)	Writing and Inquiry	ENG 111/W (3sh)	GER Written Communication	3			
	(3sh)	Math Elective (MAT 143, 152, or 171*)	Q(3sh)	GER Quantitative Reasoning	3			
Summer Semester One (8/10sh)	BUS 135 (3sh)	Principles of Supervision	E (3sh)	Elective	3			
	(3sh)	Humanities/Fine Arts (ART 111 or MUS 110*)	E/F/G (3sh)	GER Fine Arts	3			
	(2-4sh)	Major Elective		Elective	4			
Fall Semester Two (15sh)	BUS 225 (3sh)	Business Finance	<b>FIN 320</b> /E (3sh)	*Major Requirement	3			
	BUS 260 (3sh)	Business Communication	ENG 250/E (3sh)	Elective	3			
	ECO 251 (3sh)	Prin of Microeconomics	ECO 201/E/C/G/SB (3sh)	GER Global Understanding	3			
	ENG 114 (3sh)	Prof Research & Report	ENG 112/E/W (3sh)	GER Written Communication	3			
	<u>OR</u>							
	COM 231 (3sh)	Public Speaking	ENG 241/E/O/SB/G (3sh)					
	MKT 123 (3sh)	Fundamentals of Selling	E (3sh)	Elective	3			
Spring Semester Two (15sh)	BUS 240 (3sh)	Business Ethics	BUS 202/E/C/G (3sh)	GER Citizenship	3			
	BUS 285 (3sh)	Business Management Issues	E (3sh)	Elective	3			
	(3sh)	Soc/Behavioral Science (ECO 252*)	ECO 202/E/C/SB (3sh)	GER Soc/Behavioral Science	3			
	MKT 120 (3sh)	Principles of Marketing	E (3sh)	Elective	3			
	WBL 110 (1sh)	World of Work	E (1sh)	Elective	1			
	WBL Exp. (2sh)	Designated Major Elective		Elective	1			
Total Wilson CC Hours	65/68			Hours Transferring to UMO	64			
				Minimum Hours for Degree	126			
		Elective List						
Hum/Fine Arts Electives		Art Appreciation	ART 111/E/F/G (3sh)					
	HUM 115 (3sh)	Critical Thinking	PHI 210/E/G (3sh)					
	MUS 110 (3sh)	Music Appreciation	MUS 250/E/F/G (3sh)					
	PHI 240 (3sh)	Introduction to Ethics	E/G (3sh)					
	REL 110 (3sh)	World Religions	REL 240/E/C/G/R (3sh)					
Soc/Behav Sci Electives		Principles of Macroeconomics	ECO 202/E/C/SB (3sh)					
	POL 120 (3sh)	American Government	PLS 110/E/C (3sh)					
	PSY 150 (3sh)	General Psychology	PSY 100/E/SB (3sh)					
	SOC 210 (3sh)	Introduction to Sociology	SOC 210/E/G/RS/SB (3sh)					
Major Electives		Introduction to Logistics	E (3sh)					
	ACC 131 (3sh)	Federal Income Taxes	E (3sh)					
	ACC 140 (2sh)	Payroll Accounting	E (2sh)					
	LOG 120 (3sh)	Global Logistics	E (3sh)					
	BUS 151 (3sh)	People Skills	BUS 110/E/O (3sh)					
	BUS 168 (3sh)	Electronic Business	E (3sh)					
	BUS 230 (3sh)	Small Business Mgt.	E (3sh)					
	BUS 253 (3sh)	Leadership and Mgt. Skills	E (3sh)					
	MKT 121 (3sh)	Retailing	E (3sh)					
	MKT 232 (4sh)	Social Media Marketing	E (4sh)					

*Recommend courses for transfer based on program elective lists.	W = Written Communication	$\mathbf{F} = \text{Fine Arts}$	Updated
	TI = Technology/Info Literacy	L = Literature	5/28/2020
	G = Global Understanding	C = Citizenship	
Notes: (1) A maximum of 64sh can be transferred from a 2yr school. (2) Transferred courses	SB = Social/Behavioral Sci	<b>BP</b> = Biological/Phys Sci	
must earn minimum grade of "C".	$\mathbf{H} = \mathbf{History}$	<b>RL</b> = Related Studies	
	<b>O</b> = Oral Communication	$\mathbf{R} = \text{Religion}$	
	<b>GER</b> = General Education	<b>Q</b> = Quantitative Reasoning	

University of Mount Olive Coursework-Adult & Online						
Sample Schedule to complete final two years of Business Management degree						
Semester One (12sh)	ENG 241 (3sh)	Public Speaking	GER Requirement	3		
Start of year One	HIS 223 (3sh)	Major Issues in American History	GER Requirement	3		
	MKT 351 (3sh)	Fundamentals of Marketing	*Major Requirement	3		
	MGT 311 (3sh)	Fundamentals of Management	*Major Requirement	3		
Semester Two (12sh)	BIO 100 (3sh)	Introductory Biology	GER Requirement	3		
	BUS 302 (3sh)	Statistics for Behavioral Sciences	*Major Requirement	3		
	HRM 322 (3sh)	Human Capital Management	*Major Requirement	3		
	MGT 316 (3sh)	Organizational Behavior	*Major Requirement	3		
Semester Three (12sh)	ECO 301 (3sh)	Applied Economics for Managers	*Major Requirement	3		
	REL 111 (3sh)	Introduction to Old Testament	GER Requirement	3		
	BUS 370 (3sh)	International Business	*Major Requirement	3		
	MIS 331 (3sh)	E-Business/E-Commerce	*Major Requirement	3		
Semester Four (14/16sh)	MGT 345 (3sh)	Operations & Supply Chain Management	*Major Requirement	3		
Start of year Two	ENG 213 (3sh)	Perspectives in World Literature	GER Requirement	3		
	(1-3sh)	Free Elective	General Elective	1		
	CHE 110 (4sh)	Introductory Chemistry	GER Requirement	4		
	MGT 385 (3sh)	Entrepreneurship & Small Business Management	*Major Requirement	3		
Semester Five (12sh)	BUS 410 (3sh)	Business Policy & Strategy	*Major Requirement	3		
	BUS 416 (3sh)	Gov Regulations, Law, & Ethics in Business	*Major Requirement	3		
	MGT 400 (3sh)	Organizational Development & Change	*Major Requirement	3		
	HIS 200 (3sh)	Contemporary World History	GER Requirement	3		
Notes: (1) This is a sample schedule onlycourse and sequence			Total UMO Hours	62		
requirements not limited to courses listed in sample schedule. Programs average 12sh per semester, three semester per year			Total Transferred Hours	64		
			Total Hours Completed	126		