

## 2019-2020 Wilson Community College (AAS) to University of Mount Olive (BS) Transfer Guide

*Business Administration, AAS (A25120)*

*Bachelor of Science: Business Management (08/19)*

|                                      | <u>Wilson CC</u>     | <u>Course Name</u>                                | <u>UMO Equivalencies</u>    | <u>Degree Destination</u>        | <u>Credit</u> |
|--------------------------------------|----------------------|---|-----------------------------|----------------------------------|---------------|
| <i>Fall Semester One (14sh)</i>      | ACA 111 (1sh)        | College Student Success                           | E (1sh)                     |                                  |               |
|                                      | ACC 120 (4sh)        | Principles of Accounting I                        | ACC 211/E (3sh)             | *Major Requirement               | 3             |
|                                      | BUS 110 (3sh)        | Intro to Business                                 | BUS 110/E/C (3sh)           | Elective                         | 3             |
|                                      | BUS 115 (3sh)        | Business Law I                                    | BUS 201/E (3sh)             | *Major Requirement               | 3             |
|                                      | CIS 110 (3sh)        | Intro to Computers                                | CIS 110/E/Ti (3sh)          | GER Tech/Info Literacy           | 3             |
| <i>Spring Semester One (13/14sh)</i> | ACC 121 (4sh)        | Principles of Accounting II                       | ACC 212/E (3sh)             | *Major Requirement               | 3             |
|                                      | BUS 137 (3sh)        | Principles of Management                          | E (3sh)                     | Elective                         | 3             |
|                                      | ENG 111 (3sh)        | Writing and Inquiry                               | ENG 111/W (3sh)             | GER Written Communication        | 3             |
|                                      | (3sh)                | <i>Math Elective (MAT 143, 152, or 171*)</i>      | <i>Q (3sh)</i>              | GER Quantitative Reasoning       | 3             |
| <i>Summer Semester One (8/10sh)</i>  | BUS 135 (3sh)        | Principles of Supervision                         | E (3sh)                     | Elective                         | 3             |
|                                      | (3sh)                | <i>Humanities/Fine Arts (ART 111 or MUS 110*)</i> | <i>E/F/G (3sh)</i>          | GER Fine Arts                    | 3             |
|                                      | (2-4sh)              | <i>Major Elective (MKT 232*)</i>                  | <i>MIS 347/E (3sh)</i>      | *Major Requirement               | 3             |
| <i>Fall Semester Two (15sh)</i>      | BUS 225 (3sh)        | Business Finance                                  | <b>FIN 320/E (3sh)</b>      | *Major Requirement               | 3             |
|                                      | BUS 260 (3sh)        | Business Communication                            | ENG 250/E (3sh)             | *Major Requirement               | 3             |
|                                      | ECO 251 (3sh)        | Prin of Microeconomics                            | ECO 201/E/C/G/SB (3sh)      | GER Global Understanding         | 3             |
|                                      | <b>ENG 114 (3sh)</b> | <b>Prof Research &amp; Report</b>                 | <b>ENG 112/E/W (3sh)</b>    | GER Written Communication        | 3             |
|                                      | <b>OR</b>            |   |                             |                                  |               |
|                                      | COM 231 (3sh)        | Public Speaking                                   | ENG 241/E/O/SB/G (3sh)      |                                  |               |
|                                      | MKT 123 (3sh)        | Fundamentals of Selling                           | E (3sh)                     | Elective                         | 3             |
| <i>Spring Semester Two (15sh)</i>    | BUS 240 (3sh)        | Business Ethics                                   | BUS 202/E/C/G (3sh)         | GER Citizenship                  | 3             |
|                                      | BUS 285 (3sh)        | Business Management Issues                        | E (3sh)                     | Elective                         | 3             |
|                                      | (3sh)                | <i>Soc/Behavioral Science (ECO 252*)</i>          | <i>ECO 202/E/C/SB (3sh)</i> | GER Soc/Behavioral Science       | 3             |
|                                      | MKT 120 (3sh)        | Principles of Marketing                           | E (3sh)                     | Elective                         | 3             |
|                                      | WBL 110 (1sh)        | World of Work                                     | E (1sh)                     |                                  |               |
|                                      | WBL Exp. (2sh)       | <i>Designated Major Elective</i>                  |                             | Elective                         | 2             |
| <i>Total Wilson CC Hours</i>         | <i>65/68</i>         |   |                             | <i>Hours Transferring to UMO</i> | <i>62</i>     |
|                                      |                      |   |                             | <i>Minimum Hours for Degree</i>  | <i>126</i>    |

### Elective List

|                                |                      |                                     |                             |  |
|--------------------------------|----------------------|-------------------------------------|-----------------------------|--|
| <i>Hum/Fine Arts Electives</i> | <b>ART 111 (3sh)</b> | <b>Art Appreciation</b>             | <b>ART 111/E/F/G (3sh)</b>  |  |
|                                | HUM 115 (3sh)        | Critical Thinking                   | PHI 210/E/G (3sh)           |  |
|                                | <b>MUS 110 (3sh)</b> | <b>Music Appreciation</b>           | <b>MUS 250/E/F/G (3sh)</b>  |  |
|                                | PHI 240 (3sh)        | Introduction to Ethics              | E/G (3sh)                   |  |
|                                | REL 110 (3sh)        | World Religions                     | REL 240/E/C/G/R (3sh)       |  |
| <i>Soc/Behav Sci Electives</i> | <b>ECO 252 (3sh)</b> | <b>Principles of Macroeconomics</b> | <b>ECO 202/E/C/SB (3sh)</b> |  |
|                                | POL 120 (3sh)        | American Government                 | PLS 110/E/C (3sh)           |  |
|                                | PSY 150 (3sh)        | General Psychology                  | PSY 100/E/SB (3sh)          |  |
|                                | SOC 210 (3sh)        | Introduction to Sociology           | SOC 210/E/G/RS/SB (3sh)     |  |
| <i>Major Electives</i>         | LOG 110 (3sh)        | Introduction to Logistics           | E (3sh)                     |  |
|                                | ACC 131 (3sh)        | Federal Income Taxes                | E (3sh)                     |  |
|                                | ACC 140 (2sh)        | Payroll Accounting                  | E (2sh)                     |  |
|                                | LOG 120 (3sh)        | Global Logistics                    | E (3sh)                     |  |
|                                | BUS 151 (3sh)        | People Skills                       | BUS 110/E/O (3sh)           |  |
|                                | BUS 168 (3sh)        | Electronic Business                 | E (3sh)                     |  |
|                                | BUS 230 (3sh)        | Small Business Mgt.                 | E (3sh)                     |  |
|                                | BUS 253 (3sh)        | Leadership and Mgt. Skills          | E (3sh)                     |  |
|                                | MKT 121 (3sh)        | Retailing                           | E (3sh)                     |  |
|                                | <b>MKT 232 (4sh)</b> | <b>Social Media Marketing</b>       | <b>E (4sh)</b>              |  |

Notes: (1) A maximum of 64sh can be transferred from a 2yr school. (2) Transferred courses must earn minimum grade of "C".

| <b>University of Mount Olive Coursework-Traditional</b><br><i>Sample Schedule to complete final two years of Business Management degree</i> |               |  |                                |                        |
|---|---------------|--|--------------------------------|------------------------|
| <b>Semester One (15sh)</b>  | HRM 322 (3sh) | Human Capital Management                         | *Major Requirement             | <b>3</b>               |
|   | ECO 310 (3sh) | Money and Banking                                | *Major Requirement             | <b>3</b>               |
|   | MIS 300 (3sh) | Management Information Systems                   | *Major Requirement             | <b>3</b>               |
|   | HIS 200 (3sh) | Contemporary World History                       | GER Requirement                | <b>3</b>               |
|   | BIO 100 (3sh) | Introductory Biology                             | GER Requirement                | <b>3</b>               |
| <b>Semester Two (15sh)</b>  | ECO 315 (3sh) | The Morality & Economics of a Capitalist Society | *Major Requirement             | <b>3</b>               |
|   | BUS 302 (3sh) | Statistics for Behavioral Sciences               | *Major Requirement             | <b>3</b>               |
|   | MKT 351 (3sh) | Fundamentals of Marketing                        | *Major Requirement             | <b>3</b>               |
|   | MGT 316 (3sh) | Organizational Behavior                          | *Major Requirement             | <b>3</b>               |
|   | ENG 213 (3sh) | Perspectives in World Literature                 | GER Requirement                | <b>3</b>               |
| <b>Semester Three (19sh)</b>  | MGT 311 (3sh) | Fundamentals of Management                       | *Major Requirement             | <b>3</b>               |
|   | HRM 440 (3sh) | Employment Law                                   | *Major Requirement             | <b>3</b>               |
|   | MGT 345 (3sh) | Operations & Supply Chain Management             | *Major Requirement             | <b>3</b>               |
|   | BUS 370 (3sh) | International Business                           | *Major Requirement             | <b>3</b>               |
|   | ENG 241 (3sh) | Public Speaking                                  | GER Requirement                | <b>3</b>               |
|   | CHE 110 (4sh) | Introductory Chemistry                           | GER Requirement                | <b>4</b>               |
| <b>Semester Four (15sh)</b>   | BUS 410 (3sh) | Business Policy & Strategy                       | *Major Requirement             | <b>3</b>               |
|   | MGT 385 (3sh) | Entrepreneurship & Small Business Management     | *Major Requirement             | <b>3</b>               |
|   | MGT 400 (3sh) | Organizational Development & Change              | *Major Requirement             | <b>3</b>               |
|   | REL 111 (3sh) | Introduction to Old Testament                    | GER Requirement                | <b>3</b>               |
|   | HIS 223 (3sh) | Major Issues in American History                 | GER Requirement                | <b>3</b>               |
|   |               |  |                                | <b>Total UMO Hours</b> |
|   |               |  | <b>Total Transferred Hours</b> | <b>62</b>              |
|   |               |  | <b>Total Hours Completed</b>   | <b>126</b>             |

Notes: (1) This is a sample schedule only--course and sequence may vary. (2) GER requirements not limited to courses listed in sample schedule.